

January 21, 2024

Dear Client:

We wanted to bring to your attention a new reporting requirement, under the Corporate Transparency Act ("CTA"), mandating certain entities (primarily small and medium size businesses) to report "beneficial owner" information to the Financial Crimes Enforcement Network ("FinCEN"), as well as company applicant information. The reporting is intended to address and guard against money laundering, terrorism financing, and other forms of illegal financing.

This communication is intended to provide you with some general information regarding the new reporting rules as well as initial steps you should take to address the implications of the CTA to your organization.

What entities are subject to the new CTA reporting requirements?

Entities required to comply with the CTA ("Reporting Companies") include corporations, limited liability companies (LLCs), and other types of companies that are created by a filing with a Secretary of State ("SOS") or equivalent official. The CTA also applies to non-U.S. companies that register to do business in the U.S. through a filing with a SOS or equivalent official. Since the definition of a domestic entity under the CTA is extremely broad, additional entity types could be subject to CTA reporting requirements based on individual state law formation practices.

There are a number of exceptions to who is required to file under the CTA. Many of the exceptions are entities already regulated by federal or state governments and as such already disclose their beneficial ownership information to governmental authorities.

Two notable exceptions are for "large operating companies" and inactive entities. A large operating company is defined as a company that meets **all** of the following requirements:

- Employ at least 20 full-time employees in the U.S.
- Gross revenue (or sales) over \$5 million on the prior year's tax return
- An operating presence at a physical office in the U.S.

An inactive entity is an entity in existence before 2020 that is not owned by a foreign person and has not had an ownership change in the preceding 12-month period. It cannot be engaged in active business, hold any assets, or send or receive any funds over \$1,000 in the preceding 12-month period.

Who is considered a "beneficial owner" of a Reporting Company?

A beneficial owner is any individual who, directly or indirectly, exercises "substantial control" or owns or controls at least 25% of the company's ownership interests.

An individual exercises "substantial control" if the individual (i) serves as a senior officer of the company; (ii) has authority over the appointment or removal of any senior officer or a majority of the board; or (iii) directs, determines, or has substantial influence over important decisions made by the Reporting Company. Thus, senior officers and other individuals with control over the company are beneficial owners under the CTA, even if they have no equity interest in the company.

In addition, individuals may exercise control directly or indirectly, through board representation, ownership, rights associated with financing arrangements, or control over intermediary entities that separately or collectively exercise substantial control.

CTA regulations provide a much more expansive definition of "substantial control" than in the traditional tax sense, so many companies may need to seek legal guidance to ultimately determine who are deemed beneficial owners within their organization.

Who is a company applicant?

A company applicant is the individual who directly files the document that creates or registers the reporting company. If more than one individual participates in filing the document, the person primarily responsible for overseeing the filing is also considered a company applicant. Up to two individuals can be the company applicant. Only certain reporting companies must include information about their company applicants in their BOI reports. These are domestic reporting companies created on or after January 1, 2024 or foreign reporting companies first registered to do business in the United States on or after January 1, 2024.

Phase-in of reporting requirements

- A reporting company created or registered to do business before January 1, 2024, will have until January 1, 2025, to file its initial BOI report.
- A reporting company created or registered in 2024 will have 90 calendar days to file after receiving actual or public notice that its creation or registration is effective.
- A reporting company created or registered on or after January 1, 2025, will have 30 calendar days to file after receiving actual or public notice that its creation or registration is effective.

Reporting companies have to file an updated report if there are any changes to the required information previously submitted and/or a corrected report if any report was inaccurate when filed and remains inaccurate.

How to prepare for the CTA

With the CTA introducing a new and expansive reporting regime, now is the time to assess the new rules' implications on your organization. Some questions and comments for your company to consider now, although not meant to be all inclusive, include:

- Is your company subject to the CTA or do you qualify for any of the exemptions?
- If your company is **not** exempt, how should you calculate percentages of "ownership interests" to determine whether any owners meet the 25%-ownership threshold? In many companies with simple capital structures, the answer will be obvious. It may be much less obvious, however, for companies with complicated capital structures (given the expansive definition of "ownership interest"), or companies in which some ownership interests are held indirectly for example, through upper-tier investment entities, holding companies, or trusts.
- How do you assess and determine each person who exercises "substantial control" over the company? There may well be multiple people who qualify, given the expansiveness (and vagueness) of the "substantial control" definition.
- What new processes and procedures should the company put in place to monitor future changes in its beneficial owners and reportable changes on existing beneficial owners that will require timely updated reports to FinCEN? Note that the types of information that must be provided to FinCEN (and kept current) for these beneficial owners include the owner's legal name, residential address, date of birth, and unique identifier number from a non-expired passport, driver's license, or state identification card (including an image of the unique-identifier documentation). A word of caution: this is going to be a trap for Reporting Companies, as you will need to rely on beneficial owners to timely update you on reportable changes to their information (e.g., ownership changes, moves, marriages, divorces, etc.). As a result, a company's operative documents may need to be revised to include provisions related to the CTA such as representations, covenants, indemnifications, and consent clauses. For example, the operating agreement may require:
 - o A representation by each shareholder, member or partner, as applicable, that it will be in compliance with or exempt from the CTA;
 - A covenant by each shareholder, member or partner, as applicable, requiring continued compliance with and disclosure under the CTA or to provide evidence of exemption from its requirements;
 - An indemnification by each shareholder, member or partner, as applicable, to the company and its other shareholders, members or partners, as applicable, for its failure to comply with the CTA or for providing false information; and
 - A consent by each disclosing party for the company to disclose identifying information to FinCEN, to the extent required by law.

As the CTA is not a part of the tax code, the assessment and application of many of the requirements set forth in the regulations, including but not limited to the determination of beneficial ownership interest, may necessitate the need for legal guidance and direction. As such, since we are not attorneys, our firm is not able to provide you with any legal determination as to whether an exemption applies to the nature of your entity or whether legal relationships constitute beneficial ownership. We strongly encourage you to reach out as soon as possible to legal counsel with expertise in this area to assist your organization with the steps you need to take to ensure compliance with the CTA, if applicable.

If you have any questions regarding your organization's compliance with the CTA, please contact us as soon as possible and we can help you evaluate your specific situation and assess what, if any, CTA-related services we may be able to provide.

Note that penalties for willfully violating the CTA's reporting requirements include (1) civil penalties of up to \$500 per day that a violation is not remedied, (2) a criminal fine of up to \$10,000, and/or (3) imprisonment of up to two years.

The Financial Crimes Enforcement Network website provides a URL, https://boiefiling.fincen.gov/, that can be used to submit your disclosure report, and modify as necessary in the future, once the initial determination has been made regarding a business entity's compliance requirements.

For additional information regarding the beneficial ownership reporting requirements under the CTA, refer to FinCEN's Frequently Asked Questions document at https://www.fincen.gov/boi-faqs.

As always, please feel free to contact us if you have any questions.

Sincerely,

Scott B. Price